A Nine-Month MIT Master's Degree Program in Supply Chain Management and Logistics
“The MIT Supply Chain Management Program is rooted in the passion for developing professionals who will be at the forefront of supply chain innovation.”

Professor Yossi Sheffi
Director, MIT Center for Transportation & Logistics
The MIT Supply Chain Management (SCM) Program offers a professional master’s degree in nine months from the leading university in the field. It prepares you for a supply chain management career in various industries, including consulting, manufacturing, distribution, retail, software, and services. Founded in 1998 by the MIT Center for Transportation & Logistics, SCM will improve your proficiency in both problem solving and change leadership.

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<th>Over 50% higher median outgoing salary</th>
<th>Satisfies High Demand for Supply Chain Leaders</th>
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<td>Globalization has driven supply chain management to the forefront of business strategy – but few managers have this expertise. That’s why our students’ median outgoing base salary is more than 60% higher than their median incoming salary.</td>
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<th>Over 90% hired by graduation</th>
<th>Leads to Hiring by Top Companies</th>
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<td>Our students are heavily recruited by leading companies as diverse as Amazon, Apple, Bain, McKinsey, Pepsi, Pfizer, Staples, and Starbucks – not to mention numerous entrepreneurial startups. And more than 90% are hired by graduation.</td>
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<th>#1 ranking from U.S. News &amp; World Report</th>
<th>Provides an Unmatched Learning Experience</th>
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<td>U.S. News &amp; World Report consistently ranks MIT first among all graduate business programs in the area of logistics and supply chain management. You will gain cutting-edge supply chain knowledge from the very best in the field.</td>
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<th>9-month Master’s program</th>
<th>Minimizes Career Interruption</th>
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<td>Our intensive Master’s program lasts just nine months as opposed to the standard two-year MBA program. Not only will you pay dramatically less in total tuition, but you will also sacrifice less than one year of income and career progression.</td>
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<th>Over 40 partner companies</th>
<th>Enables a Wealth of Corporate Interaction</th>
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<td>You will have the opportunity to work directly with companies on an in-depth thesis project – developing relevant research and collaborating closely for nine months with leading companies, such as Caterpillar, Chiquita, General Mills, Intel, Procter &amp; Gamble, Tyco Electronics, and more.</td>
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Supply chain management is all about the movement of raw materials into an organization, the internal processing of materials into finished goods, and the distribution of finished goods to the end consumer. Supply chain professionals design and manage the product, information, and financial flows that businesses run on. Today, companies worldwide are leveraging their supply chains to gain competitive advantage – and they’re hiring MIT SCM graduates to drive these strategies.

Connect with

**Faculty**

- **Challenging coursework** – covering the theory and actual practice
- **Cutting-edge research** – applying principles to real problems
- **Professional communication** – making you a top-notch writer and speaker
- **Leadership training** – One-on-one coaching to maximize your influence and leadership skills

With its small, exclusive cohort, MIT SCM gives you direct access to faculty members from across departments, disciplines, geographies, and industries. You will uncover new insights by using a variety of methodologies. Working together, you will solve challenging and complex problems that are not easily defined by a single domain or approach.

**Industry**

- **Thesis projects with Supply Chain Education Partners** – Students benefit by being able to work closely with a company on a challenging supply chain problem culminating in a thesis. Meetings between student teams and their company sponsors occur regularly and take place both on campus and at company facilities.

- **Site visits and tours** – Students visit supply chain operations as part of their thesis work, during the January International Trip, and periodically throughout the year.

- **Supply Chain Innovation and Leadership Speaker (SCILS) series** – Senior supply chain executives visit the MIT SCM Program to discuss innovative practices in their company and share leadership approaches that have led to success.

- **Information sessions and recruiting** – Onsite company presentations and interviews start as early as September and continue throughout the year.
The MIT SCM Program culminates with a professional degree from the world’s preeminent engineering school. Graduates from the MIT SCM Program receive the Master of Engineering in Logistics (MLOG) degree.

“Our students are so energetic, creative, and technically knowledgeable, with real experience in real organizations. They not only appreciate the value of the people side of the organization, but also understand the role of technology. I think they have successfully spanned the divide between the two cultures, something that has rarely been achieved before.”

John D. Sterman, Jay W. Forrester Professor of Management, Director of Systems Dynamics, MIT Sloan School of Management

Partner Companies

adidas Group
Boston Scientific Corporation
Cardinal Health, Inc.
Caterpillar Logistics Services, Inc.
C.H. Robinson Worldwide, Inc.
Chiquita Fresh North America
Cordis, a Johnson & Johnson Company
CSX Transportation
Damco/Maersk Logistics
DHL
Estafeta
Fairchild Semiconductor
General Mills, Inc.
General Motors
GlaxoSmithKline
Goodyear
Intel Corporation
IPC – Independent Purchasing Cooperative
Leveraged Execution Providers (LXP)
Limited Brands, Inc.
Lockheed Martin Space Systems Company
Manhattan Associates
Mars, Incorporated
The Michelin Group
Monsanto Company
Niagara Bottling, LLC
Nokia
NYK Line (North America), Inc.
Ocean Spray Cranberries, Inc.
Pepsi Beverages Company
Philips Healthcare
Polo Ralph Lauren
The Procter & Gamble Company (P&G)
Schlumberger Limited
The Schwan Food Company
Shaw’s Supermarkets, Inc.
Shell
Shire HGT
The Siam Cement Public Company Limited
Solutia Inc.
Staples
Tempus Group
Transplace
Tyco Electronics
Tyco International
UPS
USTRANSCOM
MIT SCM attracts a diverse group of talented and motivated students from every corner of the globe. Students have come to SCM from 42 countries in Africa, Asia, Australia, Europe, and North and South Americas. The median age of students entering the program is 30, and the median GMAT is 710.

The program has graduated hundreds of supply chain and logistics professionals who are now working in companies that vary in size from boutique startups to global Fortune 500 companies. Alumni job titles range from Supply Chain Analyst through VP of Supply Chain all the way to CEO.

The MIT SCM alumni network provides graduates with access to the top echelon of talent in the supply chain profession. This network, combined with the alumni benefits and campus access available through MIT, offers the resources and support needed to identify and seize the opportunities that make for a successful career.

### Placement Statistics 2010

Of those seeking employment:

- **94%** received one or more offers by graduation

**Base outgoing salary, without bonus:**
- Median: $105,000 (a 62% increase over the median incoming salary)
- Range: $25,000–$125,000

**58 companies recruited directly from SCM** – almost two companies per student

### Industries of 2010 Graduates

- **Transportation and CPG** 8%
- **Retail** 10%
- **Consulting** 24%
- **Education** 6%
- **Energy** 7%
- **Aerospace** 7%
- **Manufacturing** 10%
- **Electronics** 21%
- **Military and Government** 7%
I had always planned on pursuing a master’s degree, although my initial thoughts were focused on an MBA. After I completed the GMAT, MIT contacted me and introduced me to the SCM program. I was attracted to the program as supply chain management is a balanced union of engineering, finance, and general business administration. SCM gave me the chance to be part of an exciting and booming functional practice. Supply chains have been around for centuries, but advances in technology and globalization of markets have created such a rich area of innovation for companies that embrace supply chain as a strategic priority.

I am now based in Switzerland as global head of procurement & sourcing for the Animal Health unit at Novartis. Together with my team, which is located around the world in our various production and sales and marketing locations, we work with internal partners to drive maximum value from our supplier spend and partnerships. In addition to cost savings, we drive value from improved quality, increased supply chain flexibility or responsiveness, and access to new and innovative products or services for our customers. Prior to this role, I was in charge of partnership management for the CIBA Vision unit at Novartis.

SCM gave me the deep and specialized knowledge needed to advance my career over the long term. Apart from a greater understanding of fundamental supply chain concepts – “the textbook and problem set” stuff – SCM offered the chance to interact with, be challenged by, and learn from a diverse group of high-caliber people, both classmates and faculty. The benefits of these interactions, in terms of lessons learned, insights gained, and friendships formed, will inspire and guide me for years to come.

Prior to the SCM program, I worked as a consultant implementing Enterprise Resource Planning systems. I really liked the supply chain field and wanted to go deeper into it. The MIT SCM Program really provided me with a good understanding of how supply chains operate and the guiding principles to improve performance in specific situations.

Upon graduation, I went to work for Pepsi Beverages Company (PBC) for four years as a product manager for their various homegrown supply chain systems – from forecasting and supply planning to distribution planning and store replenishment. I also worked as a management consultant for Archstone Consulting for a year in the Operations practice. The SCM program gave me the skills to propose fresh ideas and put them into practice, both for the supply chain team at PBC and for clients at Archstone. And it gave me the knowledge and expertise to return to MIT as a PhD student, where I’m now developing new principles to reduce product waste in the food and beverage industry.

The alumni network is extremely valuable. We are well connected and help each other in many ways, from job hunting and due diligence about potential employers to solving a tough supply chain problem and getting access to resources. I have met alumni, some of whom I did not know before, for dinners and parties during trips to London, Shanghai, and Beijing. We are like a big family spread around the world!
All candidates for the MIT SCM Program apply through the MIT Admissions Office.

Application Deadline
All MIT SCM applications are for fall term admission. The program has three admissions rounds:

Round I Deadline – December 1, 2010
Round II Deadline – January 15, 2011
Round III Deadline – April 1, 2011

We strongly encourage international students to apply in Round I or Round II to allow for more time for visa processing. Those seeking external scholarships may need to apply early in order to obtain an admission decision.

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Cambridge, MA 02142
Phone: 617.324.6564
Fax: 617.253.7972

Please visit http://scm.mit.edu/apply for more information.