

## **Personas**

- Tips
  Don't just focus on pain points; it's possible to improve or add even more value to positive experiences!
- A persona can represent a single person, a group, or even an organisation.
  Another way to represent a group is by choosing an individual within the group to personify.

Name: Gender: Age: Marital Status: Occupation:  Lifestyle/Preferences/Background		Name: Gender: Age: Marital Status: Occupation:  Lifestyle/Preferences/Background		Name: Gender: Age: Marital Status: Occupation:  Lifestyle/Preferences/Background	
Motivations	Goals	Motivations	Goals	Motivations	Goals
Frustrations	Needs/Wants	Frustrations	Needs/Wants	Frustrations	Needs/Wants